







The Miami-Florida Jean Monnet Center of Excellence



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Associate Director/Project Manager



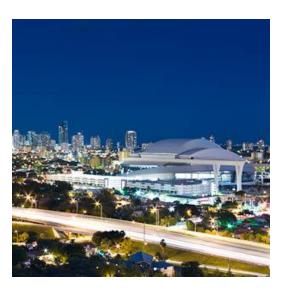




- Miami is known as the Magic City
- Population diversity: > 2,727,606
- With <u>1000 People</u> moving to Florida every day
- Median age : 41,6
- More than 1,200 not-for-profit arts organizations
- Cruise Capital of the World
- Over 100 Million Tourists









Why Miami?

- Business Climate (multilingual workforce, low taxes)
- Exceptional quality of life (art, music, cuisine, cultural events)
- Workforce
- Global Business Center
- ➤ Infrastructures (Airport 44.6 Millions Passengers, Port, Cargos, roadways...)
- Companies from throughout the US, Europe, Asia, Australia and Africa
- Gateway to the World

















Sector Strategy: Targeted Industries of Miami-Dade County

- Aviation
- Life Sciences
- Communications/Media/Culture
- Financial Services/Insurance
- International Commerce

- Professional Services
- Supply/Logistics/Marine
- IT/Telecommunications (ICT)
- Fashion-Lifestyle























































European Presence

Miami's internationally focused business community and professional services corps along with the 100 plus consulates (25 European Consulates, 6 European Consulate General), trade offices and binational chambers of commerce (11 EU/US CCI),

- 100+ consulates
- 25 European Consulates
- 6 European Consulates General:
 France, Germany, Italy, Netherlands, Spain, UK
- 12 Honorary Consulates
- 11 European bi-national Chambers of Commerce

Approximate number of Europeans living in Florida an		
Nationalities	Florida	Miami
British	150,000	N/A
French	30,000	11,200
German	150,000	N/A
Italian	22,939	N/A
Spain	20,000	12,000

- 6 European Consulates General: France, Germany, Italy, Netherlands, Spain, United Kingdom
- 12 Honorary Consulates:
 Austria, Belgium, Czech Republic, Finland, Hungary, Monaco, Macedonia, Norway, Poland, Romania, Slovenia, Switzerland
- 5 European Trade Offices: Germany, Italy, Netherlands, Spain, United Kingdom
- Miami's 6 most important European trading partners: United Kingdom, Germany, France, Spain, Italy, Netherlands
- 10 European bi-national Chambers of Commerce: United Kingdom, Denmark, France, Germany, Italy, Norway, Poland, Spain, Sweden, Turkish

European Sport Activity Events

- Among those 10 European bi-national chambers of commerce, 5 (French, German, Italian, Spanish, British) organize common activities and events;
- A monthly European Chambers of Commerce Newsletter
 A monthly seminar series on business related topics that tar
 get an audience of local European-based companies

Sources: Consulates, European Chambers of Commerce, Beacon Council









The Miami-Florida Jean Monnet Center of Excellence

History

- ➤ 2001 formerly a consortium of Florida International University (FIU) and the University of Miami (UM), was established in the Fall of 2001 with support from the European Commission, as one of the ten original EU Centers of Excellence in the United States.
- 2015 Jean Monnet Center of Excellence (European Commission EACEA)

Mission

- Promotes Teaching, Research and Outreach activities related to the EU
 - Facilitates the development of new courses on the EU
 - provides for financial assistance to graduate students and faculty pursuing research on topics related to the EU,
 - holds academic conferences on EU matters,
 - sponsors public lectures featuring EU speakers, and
 - conducts outreach workshops for educators, journalists and media professionals, and the greater Miami business community.



Miami-Florida Jean Monnet Center of Excellence, FIU

Five EU Grants

- Co-funded by the Erasmus+ Programme of the European Union
- The Miami-Florida Jean Monnet Center of Excellence

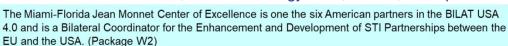


- Jean Monnet Project
- Getting to Know Europe



➤ BILAT USA 4.0 / Horizon 2020 (Innovation & Research)

Marine & Arctic Research, Nanotechnology NMP, Health, Transport



















OUTREACH

- Conferences
- Lectures with Communities at Large (TTIP, Smart Cities, Transportation, Renewable Energy, Climate Change)
- Jean Monnet Projects (Societal challenges)
- Getting to Know Europe











- ➤ EU Educational Outreach Program in Florida High Schools
- Euro Challenge Competition
- > Teacher Workshops
- Journalists and Editors Workshops
- Polish Lecture Series





























EU JEAN MONNET PROJECT - 2016 - 2017: 6 Projects in two years

- > Jan. 19, 21, 22, 2016: "EU Funding possibilities for US researchers Horizon 2020"
- April 20, 2016: "Accelerating Smart Cities": environment, safety, transport, utilities & buildings"
- ➤ May 2nd, 2016: Water, Sustainability & Climate Change: "The use and misuse of water resources"
- ➤ Nov. 3-4, 2017 **Transportation:** "The Future of Local Transportation"
- Jan. 19-20, 2017 Renewable Energy: "The future of biofuels"
- > June 14-15, 2017 Health and Innovation: "Nanotechnology for medicine"





Miami-Florida Jean Monnet Center of Excellence

European and Eurasian Studies Program







EU Jean Monnet Project

Health and Innovation: "Nanotechnology for Medicine"

- ➢ 6 events in two days June 14-15, 2017
- 211 attendees in two days
- ➤ 5 workshops and 1 networking reception at the Residence of the Consul General of France
- ➤ 4 high profiles speakers in Nanomedicine European and American



Dr. Babak Kateb, Founding Chairman of the Board of SBMT; President of Brain Mapping Foundation. CA







Dr. Madhavan Nair, Distinguished Prof. and Chair, Dept. of Immunology; Director Neurolmunne Pharmacology Medical Research, Associate VP Namomedicine, College of Medicine, FIU























OUR PARTNERS



























































EU & US: Getting to Know Europe 2017-2019

The Miami-Florida Jean Monnet Center of Excellence, will organize:

- Cultural community activities celebrating Europe-Month each May (roundtable, screenings, book reading, art exhibit);
- Teacher & Media trainings on the EU and transatlantic relations;
- Euro Challenge Competition
- Public lecture series 'Europe on the Road' for South Florida communities on environmental and socio-economic resilience;
- Creation of an annual career-fair showcasing transatlantic companies & cultural institutions (residing in Florida)



















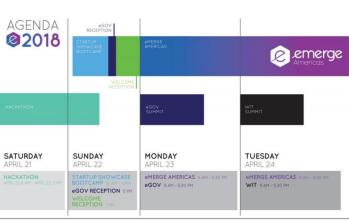


Journey Through Innovation

- ➤ More than 15,000 people representing
- more than 60 countries,
- > over 400 companies,
- > 100 startups, local universities and
- ➤ 150 speakers attended the event at the Miami Beach Convention Center.

On April 23-24, 2018, eMerge Americas' fifth year brought together the Miami tech community, public, private and business leaders to a conference featuring keynote speakers, innovators, entrepreneurs, investors, showcasing the latest technologies, country pavilions, start-up showcase and competition, Government Innovation Summit, an Hackathon, and a Women Innovation and Technology (WIT) Summit.













Miami Beach Convention Center





Visit BOOTH G-20! Presentations:

- ► Monday, June 12 | 11:00 a.m. & 2:30 p.m.
- ► Tuesday, June 13 | 10:30 a.m. & 2:00 p.m.

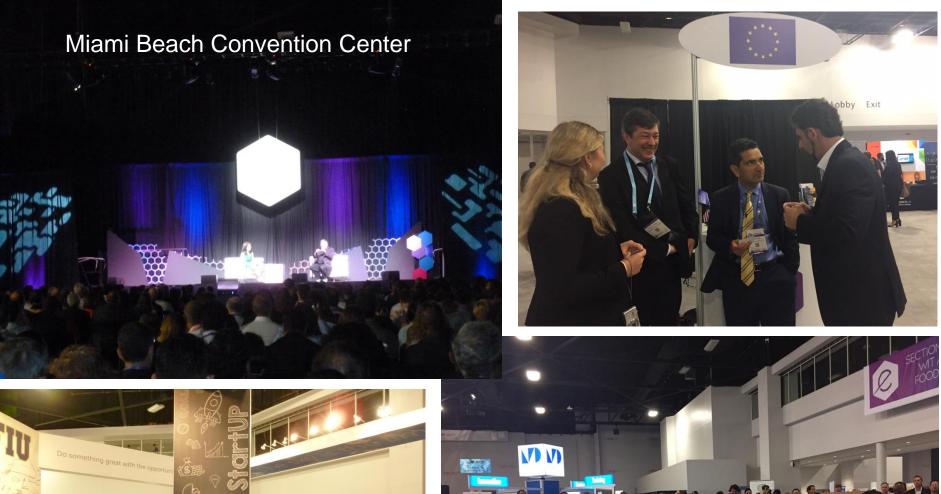




Miami Beach Convention Center











Workshops on Horizon 2020 by Viktoria Bodnarova, Regional Representative North America





5 Presentations

- eMerge Americas
- EU Jean Monnet
 Projects Workshops
 Breakfasts and
 Luncheons
- > FIU, UM
- Miami Cancer Institute



Reaching out to the Business Community

Communication

- Dissemination of information (Website MFJCE, Flyers)
- > Editing newsletters, special editions of projects
- Monthly bulletin
- Social media (Facebook, twitter, YouTube, Pictures, network)
- Webinars
- ➤ Information to our American European Union Centers of Excellence Network (8) and Florida Network+ Consulates + stakeholders



Outreach with the Business Community: How to Build a Network

It's a give and take relationship

- > It's an investment in Time
- It's an investment in Energy
- It's an investment in Money

Communication

- Be attentive to your partners needs and wants
- Create a tailored program for your partners

Build a reputation

- Socialize
- Be Thankful
- Deliver Excellency
- Show Respect
- > Be Humble
- Be Diplomatic
- > Have Passion
- Be a Matchmaker



Thank you!

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