

A Virtual Roundtable of the Miami-Florida Jean Monnet Center of Excellence – GTKE #MEETEU

## Roundtable Participants: Biographical Notes

### PANELISTS



#### **Annabel Edo**

Managing Director US  
Executive Search & Strategic Consultant  
Ackermann International

Annabel Edo is the Managing Director US at Ackermann International based in Miami, where she leads Executive Search and Strategic Consulting practices for national and international companies. Her strong focus is on understanding and merging company-candidate interests and overcoming cultural barriers for the best fit possible. She formerly worked as CEO of a Spanish financial services company. She is a passionate entrepreneur with a strong background in corporate & business development, financial structuring, and M&A with a proven track record on strategic expansion and internationalization by managing multimillion-dollar budgets and collaborating with C-Suite executives to design and lead efficient and competent developing structures. She believes in self growth by stepping outside each one's comfort zone



#### **Renata Urban**

Intercultural Coach, Language and Communication Skills Trainer  
Urban Training and Services

Renata is a German national and a US resident who has lived in South Florida for more than a decade. She has more than 25 years of experience working for global corporations such as adidas in HR Training and Development, Public Relations, and Marketing/ Communications as well as a trainer, coach, and consultant working with executives, professionals, private individuals, businesses, training institutions, and relocation firms. Renata has extensive international living and working experience. She has lived in Germany, the UK, Italy, and the US, and she has worked in many other countries and with a global clientele. Renata is a native speaker of German and English. She also speaks Italian, French, and basic Spanish. Her multi-lingual ability and multi-cultural mindset allow her to adapt to her clients' unique situation and tailor her courses and services to their needs. She is an empathic training professional and consultant who is passionate about languages and intercultural communication, helping clients achieve their goals and making a difference in people's lives. Renata's growth mindset, invaluable skills, knowledge, and experience help clients thrive in a global business environment and build successful international and virtual teams. Renata is the founder of URBAN Training and Services and a licensed partner of ICQ Global DISC.



**Stefano Vetralla**  
Managing Partner  
AIMS International USA

Stefano is a global HR Trusted Advisor with 30+ years of experience in M&A, HR transformation and change management. He advises Boards and Executive Leadership Teams on succession strategy, recruiting, assessing, and retaining global talent.

He has a particular experience in global management roles because of a deep understanding of cultural differences due to his extensive travels in Europe, Asia Pacific and the Americas.

Before joining AIMS International, Stefano was Senior VP and Global Chief People Officer at KEMET Electronics, headquartered in Fort Lauderdale (FL) for 7 years.

Previously he held HR positions of increasing international responsibilities in companies such as Hewlett-Packard, 3Com Corporation, Belgacom. Stefano has a bachelor's degree in law from the State University of Milan (Italy) and he is a Professional Executive Coach certified by the College of Executive Coaching – Arroyo Grande (CA).

He has lived in Italy, Belgium, Israel, Switzerland and the USA, He is a world traveler and a rugby and soccer fan.

## MODERATOR



**Nelly Leon**  
Career Specialist  
Career and Talent Development  
Steven J. Green School of International & Public Affairs  
Florida International University

Nelly serves as the Career & Talent Development contact for the Steven J. Green School of International & Public Affairs at Florida International University. Nelly has 14 years of experience in career development, programming and employer engagement.

She delivers innovative career readiness programming for students and alumni, and engages employers and other campus and community stakeholders. Other services offered include meeting with students to discuss career search strategies, resume and cover letter writing, conduct mock interviews, connecting students to employers and branding strategies for students and delivering career readiness programming.



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